

### **About Us**

Qatar Computer Services WLL is a leading IT company established in the year 1978, as a subsidiary of Gulf Group Holding Company which has diversified business interests in The State of Qatar.

QCS began journey as a Micro Film Solutions provider in its infant days. In a short time frame, QCS turned in to an IT company and was appointed by WANG USA as their business partner in the State of Qatar. With a number of major clients under its wings, QCS had a very successful decade until the mid Nineties, when Proprietary systems gave way to Systems based on Open Architecture. With the advent of Open Systems, QCS moved ahead establishing partnerships with global technology providers and developing necessary internal skilled resources.

Today, QCS, as an ISO 9001-2008 certified organization, offers a broad spectrum of Enterprise IT Solutions & Services. Our Motto, "Customer First", is a true reflection of Prompt Quality Services that we deliver to our privileged Customers. We work very closely with our Technology Partners to ensure that our esteemed customers get the benefit of robust and innovative Products & Solutions aimed to enhance their operational efficiency.

QCS caters to clients in both Enterprise as well as SMB sectors. We represent a number of Global Technology providers such as IBM, Cisco, Riverbed, VMWare, Avocent, Adventnet, Lenovo, OKI, Fujitsu, Quantum, Motorola, Zebra, Trend Micro, RSA, Websense, Sonicwall, ScreenCheck, TSB, Ultimus, Sakhr, Microsoft, Oracle etc.

QCS has a strong team of vender certified professionals dedicated to ensure customer delight and satisfaction, with a true partnership spirit.

QCS enjoys a formidable position among the local IT Companies in providing excellent Customer Care.

### AT A GLANCE

- \* ESTABLISHED IN THE YEAR 1978
- \* PART OF GULF GROUP HOLDING, A QATARI BUSINESS GROUP
- \* CHAIRMAN ABDULLAH SALIM AL SULAITEEN
- \* MANAGING DIRECTOR YAKOOB AL KAWARI
- \* ISO 9001 2008 CERTIFIED IT COMPANY
- \* WE ARE AN ENTERPRISE IT SOLUTIONS & SERVICES PROVIDER
- **\*** OUR MOTTO "CUSTOMER FIRST"
- \* COMMITTED TO QUALITY, RELIABILITY & CUSTOMER SATISFACTION
- \* SIGNIFICANT PRESENCE ACROSS VERTICALS
- \* REPRESENT A NUMBER OF GLOBAL TECHNOLOGY PROVIDERS
- \* TEAM OF 150+ DEDICATED PROFESSIONALS
- \* STRONG VENDOR-CERTIFIED TECHNICAL SUPPORT TEAM
- \* FULLY EQUIPPED VENDOR-AUTHORIZED SERVICE CENTER
- \* CARRY REASONABLE QUANTITY OF SPARE PARTS & EQUIPMENTS
- \* DEDICATED PRODUCT MANAGERS & ACCOUNT MANAGERS
- \* 90+ STRONG TECHNICAL OUTSOURCING TEAM
- \* WAREHOUSING FACILITY
- \* YEAR-ON-YEAR REVENUE GROWTH
- \* CREDITWORTHINESS CERTIFIED BY COMMERCIAL BANKS

## **SOLUTIONS WE OFFER**

- \* ENTERPRISE STORAGE & BACKUP
- \* SERVER PRODUCTS RANGE
- \* VIRTUALIZATION
- \* CLOUD COMPUTING
- \* COMMUNICATION & NETWORKING
- \* WAN OPTIMIZATION
- \* DATA CENTRE
- \* ENTERPRISE IT MANAGEMENT
- \* IT SECURITY
- \* WORKSTATIONS, DESKTOPS, LAPTOPS & PALMTOPS
- \* THIN CLIENTS
- \* UPS SYSTEMS
- \* BUSINESS PRINTING SOLUTION
- \* DIGITAL PROFESSIONAL PRINTING SOLUTION
- \* DOCUMENT IMAGING SCANNERS
- \* ENTERPRISE MOBILITY
- \* AUTO-ID & DATA CAPTURE
- \* DOCUMENT MANAGEMENT
- \* BUSINESS PROCESS MANAGEMENT
- \* PHYSICAL SECURITY

## **SERVICES WE PROVIDE**

- \* SYSTEMS INTEGRATION
- \* PROJECT MANAGEMENT
- \* SOFTWARE DEVELOPMENT
- \* TECHNICAL SUPPORT
- \* MANAGED SERVICES
- \* OUTSOURCING TECHNICAL SERVICES
- \* VENDER AUTHORIZED SERVICE CENTRE

## **BRANDS WE REPRESENT**







































































# SOLUTIONS BRANDS WE OFFER

*	SF	FR۱	/F	RS

\* ENTERPRISE STORAGE

\* ENTERPRISE BACKUP



**IBM** 

\* UPS SYSTEMS



**APC** IBM

\* DESKTOPS

\* LAPTOPS

\* WORKSTATIONS



**LENOVO** 

\* CLOUD COMPUTING

\* DATA CENTRE



**IBM GTS** 

\* DOCUMENT PRINTERS

\* MULTIFUNCTION DEVICES

\* FAX MACHINES



OKI

\* DIGITAL COLOUR PRESSES

\* DIGITAL MONO PRESSES

\* DIGITAL WORKFLOW SOLUTION



KODAK

\* HIGH-END TAPE LIBRARY



**QUANTUM** 

\* VIRTUALIZATION



**VMWARE** 

THIN CLIENTS



**WYSE** 

\* NETWORKING ACTIVE



CISCO **IBM-BNT** 

\* NETWORKING PASSIVE



**NEXANS** 



*	WAN OPTIMIZATION		RIVERBED**
*	PORTS MANAGEMENT SOLUTION	*	TSB *
*	DATACENTRE MANAGEMENT SOLUTION  TIER 1, 2, 3 & 4 DATA CENTER DESIGN & CONSULTANCY  DATA CENTER CONSTRUCTION  UPS SOLUTIONS FOR DATA CENTER  COOLING SOLUTIONS FOR DATA CENTER  ENVIRONMENT MONITORING SYSTEM FOR DATA CENTER  RACKS AND ACCESSORIES FOR DATA CENTER  NOVEC, FM 200 AND FIRE STOPPING SOLUTION  DATA CENTER INFRASTRUCTURE MANAGEMENT (DCIM) SOLUTIONS  ACCESS CONTROL & CCTV SOLUTIONS FOR DATA CENTER	*	* SCHNEIDER ELECTRIC MERLIN GERIN APC UNIFLAIR
*	ENTERPRISE SECURITY		RSA
*	* INTERNET SECURITY *		SONICWALL
*	ANTIVIRUS		TRENDMICRO
*	* DOCUMENT IMAGING SCANNERS  ** *		FUJITSU KODAK
*	PORTABLE DATA TERMINAL		MOTOROLA



# SOLUTIONS BRANDS WE OFFER

\* BARCODE PRINTERS / LABELS



**ZEBRA** 

\* ID CARD PRINTERS



SCREENCHECK **ZEBRA** 

\* BIOMETRIC SCANNERS



**SCREENCHECK** MERLIN HAWK

\* DATA SECURITY

\* CONTENT FILTERING



**WEBSENSE** 

\* PHYSICAL SECURITY



**AVIGILON AXIS AIMETIS MILESTONE MAXXESS** HID

\* BUSINESS PROCESS MANAGEMENT



**ULTIMUS** 

\* DOCUMENT MANAGEMENT



SAKHR

\* BESPOKE SOFTWARE APPLICATIONS



QCS

\* THIRD PARTY BUSINESS SOLUTIONS



**VARIOUS** 

## **VERTICALS WE SERVE**

- \* OIL & GAS
- \* FINANCIAL
- \* EDUCATION
- \* HEALTHCARE
- **\*** GOVERNMENT
- \* TELCO
- \* UTILITY
- \* HOSPITALITY
- \* TRANSPORTATION & LOGISTICS
- \* CONSTRUCTION
- \* SMB SEGMENT





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